

Communication

Communicates ideas and information effectively, both verbally and in writing. Uses language and a style of communication that is appropriate to the situation and audience being addressed. Makes sure that others understand what is going on.

Indicators

- Listen
- Sensitivities (culture, gender, generation)
- Messaging (Relevant and in context0)
- Transparency
- Charisma / presence

Influencing

Persuades and influences others of the benefits of the position they are proposing. Negotiates to find solutions that everyone will accept.

- Persuasion
- Negotiation
- Builds Consensus
- Uses logic and feeling

Visionary and Strategic

Creates and communicates a vision of the future that is a compelling picture. Looks at issues with a broad view to achieving the vision. Develops strategies that will underpin the delivery of the vision.

- Global
- Systems view
- Futuristic seeing around the corner
- Multiple views and perspectives

Working across boundaries/teams

Develops strong working relationships inside and outside the team to achieve common goals. Breaks down barriers between diverse groups and involves others in discussions and decisions.

- Facilitation
- Engagement
- Building coalitions
- Building partnerships
- Building trust

Change makers/achieving results

Recognises and responds to the need for change, and uses it to improve the performance of the food system (within their sphere of influence). Focuses on delivering real change and results. Willing to persist in the face of obstacles.

- Sees opportunities
- Leveraging for change
- Critical thinking
- Innovation
- Creativity
- Risk taking
- Proactive
- Enabling others

- Challenge assumptions/ status quo
- Tolerates ambiguity
- Leads in uncertainty
- Balances decision making with reason and intuition